BUS 100 A & B, Business Communications

3 Credits, 3 hours per week

From memos and letters to short informal reports, this course reviews the basics of business writing format and technique. It offers a complete refresher on grammar, punctuation, and sentence structure, as well as a brief introduction to the art of speech making. Course content includes the following: concise, direct written expressions, sentence clarity and variety, effective research strategies, short informal reports, and brief oral presentations that achieve results. This course provides an opportunity to brush up your writing and business communication skills before proceeding to more advanced classes.

Prerequisite: English 30/30-1 or 33/30-2

Instructor
Cynthia O’Donnell, EdD
S113A
Phone number
Work: 780-791-8946
Home: 780-743-0253
Cell: 780-799-9934
cynthia.odonnell@keyano.ca

Office Hours—
Monday 12:00 –12:50
Tuesday 12:00 –12:50
5:30 – 6:30
Wednesday 12:00 –12:50
Thursday 12:00 –12:50

Hours of Instruction

BUS 100A
Tuesday 10:30 –11:50 (CC282)
Thursday 10:30 –11:50 (CC282)

BUS 100B
Monday 10:30 –11:50 (S105)
Wednesday 10:30 –11:50 (S105)

Required Resources

Essentials of Business Communication (Ninth Canadian Edition)
Mary Ellen Guffy, Dana Loewy, & Richard Almonte
Nelson Education
Upon successful completion of this course, the student shall be able to:

- Select and use appropriate communication means and methods as required in everyday business settings. The following concepts, skills, and issues are used to support this Outcome:
  - Identify and understand the communication process in order to express and interpret a message clearly.
  - Analyze audience’s needs and apply an effective strategy to meet them.
  - Select appropriate channel for intended message.

- Apply conventions of business style in writing, editing, and evaluating documents to convey professionalism and competence. The following concepts, skills, and issues are used to support this Outcome:
  - Identify common writing mechanics and style errors within a previously written document.
  - Process business documents to meet North American standards of grammar, punctuation, and usage.
  - Process business documents by applying “Plain English” principles to achieve clarity and concision.

- Compose, format, and write effective professional electronic and paper documents for business which include business letters, memos, emails, and informal research reports. The following concepts, skills, and issues are used to support this Outcome:
  - Design and format business documents using Microsoft Office Suite to reflect standards of professionalism.
  - Write and format effective direct and indirect business letters and emails.
  - Compose, write, and format an informal report.

- Retrieve information from web and library catalogues for research in academic and business settings. The following concepts, skills, and issues are used to support this Outcome:
  - Select and use appropriate search and meta-search engines, directory, and online databases to retrieve information.
  - Apply effective search tools to retrieve relevant data.
  - Evaluate online information based on credibility, validity, and standards according to specific evaluation criteria.
  - Explain the relevance of using peer-reviewed scholarly sources located in library databases.

- Apply APA documentation style and format along with standard plagiarism rules to acknowledge ownership of borrowed ideas. The following concepts, skills, and issues are used to support this Outcome:
  - Define plagiarism and explain how proper referencing can prevent plagiarism in academic and business settings.
  - Apply APA documentation to construct in-text citations and reference pages in a short report.
  - Apply effective use of lead-ins, paraphrasing, summaries, and direct quotes to present sourced information properly.

- Present oneself professionally in writing and conversation in job search settings. The following concepts, skills, and issues are used to support this Outcome:
  - Identify personal job-related skills.
  - Design and compose a visually attractive resume appropriate for a particular job in a targeted company.
- Compose an effective application letter that targets a particular company and job.
- Participate as both an interviewer and as a candidate in mock job interviews.

  o Design and execute a professional oral business presentation. The following concepts, skills, and issues are used to support this Outcome:
    - Identify audience and determine relevant subject, purpose, and approach for an oral presentation.
    - Apply appropriate strategies for organizing presentation content.
    - Use Microsoft PowerPoint to create an effective visual aid to support presenter’s information.
    - Identify common public speaking anxieties and apply techniques to overcome them.
    - Present a professional oral presentation in front of an audience.

**Evaluation**

<table>
<thead>
<tr>
<th>Evaluation</th>
<th>Percentage</th>
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<tbody>
<tr>
<td>Average of In-Class Tests</td>
<td>10%</td>
</tr>
<tr>
<td>Memo Assignment</td>
<td>10%</td>
</tr>
<tr>
<td>Letter or Memo Assignment</td>
<td>10%</td>
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<tr>
<td>Mid-Term Exam</td>
<td>10%</td>
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<tr>
<td>Short Report</td>
<td>10%</td>
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<tr>
<td>Résumé and Letter of Application</td>
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<tr>
<td>Oral Presentation</td>
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<tr>
<td>Online Quizzes</td>
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<tr>
<td>Moodle Forums &amp; Class Activities</td>
<td>5%</td>
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<tr>
<td>Final Examination</td>
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<tr>
<td><strong>TOTAL</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

A grade of C- is required for progression.

The minimum standard for passing this course is a grade of D (50%).

**Assignments**

All assignments must be submitted in hard copy, on Moodle, as well as retained in electronic format in students’ files. I highly recommend that students purchase a flash drive in order to store course assignments in easily accessible format. Note that you may be asked to post copies of your in-class assignments on the Forum/Discussions board or Glossaries on Moodle. Participation on Moodle is a required component of the course. Please pay careful attention to the information on Academic Misconduct and Discipline for behavior such as cheating or plagiarism. The penalty for such behaviour is zero on the assignment and no opportunity to resubmit the assignment.

**Due Dates**

Late assignments will be penalized 10% per day. No late assignments will be accepted once the instructor has marked and returned the assignment in question (unless there are extenuating circumstances such as illness or death in the family).

**Exams**

The progression grade in order to proceed to BUS 101, Report Writing and Presentations, is C-. Students must achieve an average of 50% on the Mid-term and Final exams in order to achieve a passing grade in the course as well as an overall average of 50% (D).
Teaching and Learning Methodologies

A wide variety of teaching and learning methodologies are used to appeal to a broad range of learning styles such as Visual, Auditory, Read/Write, Kinesthetic/Tactile, and Multimodal learners. Lectures, PowerPoints, videos, research and writing projects, team activities, student presentations, social media explorations, career fairs, and field trips are all used in the class.

Students must achieve an average of 50% on the midterm and the final exam in order to pass the course and an overall average in the course of 50% (D).

Grading System

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<thead>
<tr>
<th>Descriptor</th>
<th>Alpha Grade</th>
<th>4.0 Scale</th>
<th>Percent</th>
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<tr>
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<td>&gt; 93.9</td>
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<tr>
<td></td>
<td>A</td>
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<td>A-</td>
<td>3.7</td>
<td>80 – 86.9</td>
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<tr>
<td>Good</td>
<td>B+</td>
<td>3.3</td>
<td>77 – 79.9</td>
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<td></td>
<td>B</td>
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<td></td>
<td>B-</td>
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<td>Satisfactory</td>
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<td>Poor</td>
<td>C</td>
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<tr>
<td>Min Pass</td>
<td>D+</td>
<td>1.3</td>
<td>57 – 59.9</td>
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<tr>
<td>Failure</td>
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<td>1.0</td>
<td>50 – 56.9</td>
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Proposed Schedule of Topics
Class Schedule: See the class schedule, topics, and readings as attached.

Please Note:
Date and time allotted to each topic is subject to change.

Course Schedule

WEEK 1:  
(Sept. 4-6)

TOPICS
College-wide Orientation (Sept. 3), No classes.
Communicating in the Digital Age Workplace
Common Sentence Errors

READINGS
Chapter 1, Essentials of Business Communication
Chapter 10, pp. 333-400, Checkmate (Common Sentence Errors)

ASSIGNMENTS
Diagnostic Pre-Test of English Skills (pp. 359-363), Essentials of Business Communication
Grammar Review and all Exercises, pp. 363-417, Essentials of Business Communication, (to be completed over the next few weeks)
Digital Scavenger Hunt/Facebook or PowerPoint Presentation (Team Activity)

WEEK 2:  
(Sept. 9-13)

TOPICS
Planning Your Message
Usage and Glossary of Usage

READINGS
Chapters 2, Essentials of Business Communication
Chapter 13, Checkmate, pp. 469-489 (Usage)
pp. 561-580, Checkmate (Glossary of Usage)

ASSIGNMENTS
Diagnostic Test A
Review Exercises B-Pronouns, p. 369, & Grammar/Mechanics Checkup 2, pp. 369-370, Essentials of Business Communication
Assignment #1: Memo of Introduction to Instructor (Instructions will be distributed in class)
Due Date: Fri., Sept. 20 (BUS 100A & B)
WEEK 3:  
(Sept. 16-20)  
**TOPICS**  
Organizing and Drafting Your Message  
Grammar, Punctuation, Mechanics and Spelling  

**READINGS**  
Chapters 3, *Essentials of Business Communication*  
Chapter 9, Grammar, pp. 305-331, *Checkmate*  
Chapter 11, Punctuation, pp. 401-439, *Checkmate*  
Chapter 14, Mechanics and Spelling, pp. 491-517, *Checkmate*  

**ASSIGNMENTS**  

WEEK 4:  
(Sept. 23-27)  
**TOPICS**  
Revising Your Message  
A Guide to Document Formats  
Documentation Formats and Overview  

**READINGS**  
Chapter 4, *Essentials of Business Communication*  
Appendix A, pp. 327-335, *Essentials of Business Communication*  
Appendix C, pp. 339-348, *Essentials of Business Communication*  
Chapter 4, Academic Integrity and Documentation Overview, pp. 143-156, *Checkmate*  
Chapter 6, APA Style of Documentation, pp. 211-256, *Checkmate*  

**ASSIGNMENTS**  
Diagnostic Test B  
**Online Assignment:** Web Pages Evaluation  

WEEK 5:  
(Sept. 30- Oct. 4)  
**TOPICS**  
Daily Workplace Writing Channels  
Sentence Structure and Style  
Style in Writing  

**READINGS**  
Chapter 5, *Essentials of Business Communication*  
Chapter 12, Sentence Structure and Style, pp. 461-467, *Checkmate*  
Appendix D, Style in Writing, pp. 349-357, *Essentials of Business Communication*
ASSIGNMENTS

Writing Improvement Exercises, pp. 355-357, *Essentials of Business Communication*

Assignment #2: One of the following: 5.5, Information Request: Culture Vultures Seeking Adventure; 5.6, Information Request: Meeting in Haines Junction at the Dalton Trail Lodge; or 5.8, Information Request: Backpacking Cuisine (Instructor Handout)
Due Date: Fri., Oct. 11 (BUS 100A & B)

WEEK 6:  
(Oct. 7-11)

TOPICS

Persuasive Writing Situations  
English Language Learners  
Library Orientation Activity (In-Class Mark)

READINGS

Chapter 6, *Essentials of Business Communication*  
Chapter 15, English Language Learners, pp. 519-559, *Checkmate*

ASSIGNMENTS

Grammar Post-Test: Week 7  
Grammar Mechanics Checkup—6, pp. 384-385, and all remaining exercises at the end of the textbook, *Essentials of Business Communication*

WEEK 7:  
(Oct. 14-18)

TOPICS

Thanksgiving Holiday (Mon., Oct. 14), No classes  
Negative Writing Situations  
Research Papers

READINGS

Chapter 7, *Essentials of Business Communication*  
Chapter 3, Research Papers, pp. 91-141, *Checkmate*

ASSIGNMENTS

Grammar Post-Test  
Study for Mid-Term Examination: Week 8

WEEK 8:  
(Oct. 21-25)

MID-TERM EXAMINATION—1 to 1 1/2 HRS.  
Dates: To be announced
TOPICS
Informal Reports

READINGS
Chapter 8, Essentials of Business Communication

ASSIGNMENTS
Assignment #3: Short Report, Travel Opportunities: Report Comparing Three Destinations for an Employee Incentive Program (Instructions will be distributed in class)
Due Date: Fri., Nov. 1 (BUS 100A & B)

WEEK 9:
(Oct. 28-Nov. 1)

TOPICS
October 30, Inaugural PD Day, No classes
Communicating Professionally in Person

READINGS
Chapter 10, Essentials of Business Communication

ASSIGNMENTS
Prepare Business Flyers: Team Presentations (for next week)

WEEK 10:
(Nov. 4-8)

TOPICS
Reading Days, November 7, 8. No classes.
Holiday for Remembrance Day, Mon., Nov. 11 (No classes).
The Job Search, Résumés, and Cover Letters

READINGS
Chapter 12, Essentials of Business Communication

ASSIGNMENTS
Assignment #4: Résumés and Cover Letters
Due Date: Fri., Nov. 15 (BUS 100A & B)

WEEK 11:
(Nov. 12-15)

TOPICS
Interviews and Follow-Up

READINGS
Chapter 13, Essentials of Business Communication
ASSIGNMENTS

In-Class Mark for Participation in Mock Interviews

WEEK 12:  
(Nov. 18-22)  
TOPICS
Business Presentations

READINGS
Chapter 11, Essentials of Business Communication

ASSIGNMENTS
Assignment #5: Oral Presentations by Students due in Week 13  
(Nov. 25-29). Students must use PowerPoint.

WEEK 13:  
(Dec. 2-5)  
TOPICS
Oral Presentations by Students (must include PowerPoint Slides)

WEEK 14:  
(Dec. 2-5)  
TOPICS
Review for Final Exam

WEEK 15:  
(Final Examinations)  
(Dec. 9-17)

Required Skills & Abilities
Enrolment in the Business Administration program and courses, requires the following skills and abilities:

**Behavioural**
- Ability to work independently or as a member of a group or team
- Engage with self and others to create a safe environment.
- Respond appropriately in situations that are stressful or that involve conflict
- Ability to listen and follow instructions
- Ability to manage time and meet deadlines

**Cognitive**
- Remember and recall information over a brief period of time.
- Remember and recall information over an extended period of time.

**Environmental Ability** to function in the presence of each of the following commonly encountered and unavoidable environmental factors:
- distractions
- noise
- unpredictable behaviour of others
Psychomotor
- perform repetitive movements and tasks
- perform complex sequences of hand-eye coordination

Technical
- Ability to use a desktop/laptop computer
- Ability to navigate the college's online Learning Management System (Moodle) and other publisher-specific LMS.

Performance Requirements

Student Responsibilities
It is your responsibility as a student to contact the Office of the Registrar to complete the forms for Withdrawal or Change of Registration, and any other forms. Please refer to the list of important dates as noted in the Academic Schedule in the Keyano College credit calendar.

More specific details are found in the Student Rights and Student Code of Conduct section of the Keyano College credit calendar. It is the responsibility of each student to be aware of the guidelines outlined in the Student Rights and Student Code of Conduct Policies.

Student Attendance
Class attendance is useful for two reasons. First, class attendance maximizes a student’s learning experience. Second, attending class is a good way to keep informed of matters relating to the administration of the course (e.g., the timing of assignments and exams). Ultimately, you are responsible for your own learning and performance in this course.

It is the responsibility of each student to be prepared for all classes. Students who miss classes are responsible for the material covered in those classes and for ensuring that they are prepared for the next class, including the completion of any assignments and/or notes that may be due.

Academic Misconduct
Students are considered to be responsible adults and should adhere to principles of intellectual integrity. Intellectual dishonesty may take many forms, such as:

- Plagiarism or the submission of another person’s work as one’s own
- The use of unauthorized aids in assignments or examinations (cheating)
- Collusion or the unauthorized collaboration with others in preparing work
- The deliberate misrepresentation of qualifications
- The willful distortion of results or data
- Substitution in an examination by another person
- Handing in the same unchanged work as submitted for another assignment
- Breach of confidentiality.

The consequences for academic misconduct range from a verbal reprimand to expulsion from the College. More specific descriptions and details are found in the Student Rights and Student Code of Conduct section of the Keyano College credit calendar. It is the responsibility of each student to be aware of the guidelines outlined in the Student Rights and Student Code of Conduct Policies.

In order to ensure your understanding of the concept of plagiarism, you must successfully complete the online tutorial found on ilearn.keyano.ca. Then print the certificate, sign it, and show it to each of your instructors. Your course work will not be graded until you show this signed certificate.
Specialized Supports

The Student Academic Support Services (SASS) department: Accessibility Services, Skill Centre, Wellness Services and Student Life Department work together to support student success at Keyano College.

**Accessibility Services (CC167)** supports student success through group and individualized instruction of learning, study and test taking strategies, and adaptive technologies. Students with documented disabilities, or who suspect a disability, can meet with the Learning Strategists to discuss accommodation of the learning barriers that they may be experiencing. Students who have accessed accommodations in the past are encouraged to visit our office at their earliest opportunity to discuss the availability of accommodations in their current courses. Individual appointments can be made by calling 780-791-8934.

**Skill Centre (CC119)** provides a learning space where students can gather to share ideas, collaborate on projects and get new perspectives on learning from our tutorial staff. Students visiting the centre have access to one-to-one or group tutoring, facilitated study groups, and assistance in academic writing. The Skill Centre’s Peer Tutor program provides paid employment opportunities for students who have demonstrated academic success and want to share what they have learned. Tutoring is available free to any students registered at Keyano College on a drop in basis, from 8:30 am to 5:00 pm Monday through Friday. Additional evening hours are subject to tutor availability and are posted in the Skill Centre.

**Wellness Services (CC260)** offers a caring, inclusive, and respectful environment where students can access free group and individual support to meet academic and life challenges. Mental Health Coordinators offer a safe and confidential environment to seek help with personal concerns. The Mindfulness Room in CC260 is available as a quiet space for students to relax during regular office hours. Wellness Service welcomes students to participate in any of the group sessions offered throughout the academic year addressing such topics as Mindfulness and Test Anxiety. Individual appointments can be made by calling 780-791-8934.

**Student Life Department (CC210)** is a place for students to go when they don’t know who else can answer their questions. The staff will help students navigate barriers to success and if they don’t know the answer, they will find it out. Student success is directly affected by how connected a student feels to their college. The student life department is there to help students get connected.

Please watch your Keyano email for workshop announcements from our Student Academic Support Services team.