

## **BUS 260A - BUSINESS LAW**

3 Credits

3 hours per week: WEDNESDAY 11:00 a.m. – 2:00 p.m. – ROOM 273

### **Official Course Description:**

A general knowledge of the laws that govern the formation and effect of commercial contracts and the establishment and operation of business organizations are covered. The overall objective of the course is to provide the student with a practical background of commercial transactions so that the student can deal more effectively and confidently with such transactions. Topics include: laws of contract and tort; creation and organization of sole proprietorships, partnerships and corporations; laws affecting ownership of interest in land; and the nature of employment contracts, insurance agreements, leases, mortgages, agreements of sale, chattel mortgages, conditional sales agreements, debentures and contracts of sale.

### **Instructors:**

Instructor Name: Paul Holubitsky

Phone number: 780-799-9290

Email: [paul@flettmanningmoore.com](mailto:paul@flettmanningmoore.com)

### **Office hours:**

Please email either instructor anytime or arrange an appointment at a mutually convenient time

### **Required Resources:**

Textbook: Business Law in Canada, 10<sup>th</sup> edition; Yates

### **Course Objectives:**

The student will be able to:

1. Understand the role of a lawyer and impact of the legal system on business;
2. Know the techniques available for resolving disputes
3. Demonstrate an understanding of contract and tort laws;
4. Understand the legal context of the employment relationship;
5. Understand corporations, sole proprietorships and partnerships; and
6. Obtain an understanding of those topics detailed in the course text.

### **Evaluation**

Midterm Exam	45%
Final Exam	55%
<b>Total</b>	<b>100%</b>

*The minimum standard for passing this course is a grade of 1.0 (D).*

**Performance Requirements:**

## 1. Student Attendance

Class attendance is useful for two reasons. First, class attendance maximizes a students' learning experience. Second, attending class is a good way to keep informed of matters relating to the administration of the course (e.g., the timing of assignments and exams). Ultimately, you are responsible for your own learning and performance in this course. Please refer to page 37 of the Credit Calendar.

It is the responsibility of each student to be prepared for all classes. Students who miss classes are responsible for the material covered in those classes and for ensuring that they are prepared for the next class, including the completion of any assignments and/or notes that may be due.

## 2. Academic Misconduct (page 37 of the Credit Calendar)

Students are considered to be responsible adults and should adhere to principles of intellectual integrity. Intellectual dishonesty may take many forms, such as:

- Plagiarism or the submission of another person's work as one's own
- The use of unauthorized aids in assignments or examinations (cheating)
- Collusion or the unauthorized collaboration with others in preparing work
- The deliberate misrepresentation of qualifications
- The willful distortion of results or data
- Substitution in an examination by another person

Penalties for academic offences may range from a verbal reprimand to dismissal from the College, and in certain circumstances may involve legal action.

## 3. Accommodation for Students with Disabilities

The College will provide reasonable accommodation to students with disabilities in order to promote academic success. If you require accommodation, contact the Learner Assistance Program Office at 792-5608 to initiate the process for documenting, assessing and implementing your individual accommodation needs.

**Teaching and Learning Methodologies:**

Students will be expected to attend class and familiarize themselves with the topics/chapters that will be covered during any particular class and be prepared to engage in classroom discussion.

**Topics to be Covered:**Part 1 Introduction

- Chapter 1 Managing Your Legal Affairs  
Chapter 2 Introduction to the Legal System  
Chapter 3 The Resolution of Disputes — The Courts and Alternatives to Litigation

Part 2 Torts

- Chapter 4 Intentional Torts  
Chapter 5 Negligence, Professional Liability, and Insurance Law

Part 3 Contracts

- Chapter 6 Formation of Contracts  
Chapter 7 Formation of Contracts (continued)  
Chapter 8 Factors Affecting the Contractual Relationship  
Chapter 9 The End of the Contractual Relationship

Part 4      Methods of Carrying on Business

- Chapter 10    Employment  
 Chapter 11    Agency and Partnership  
 Chapter 12    Corporations

Part 5      Property and Information Technology

- Chapter 13    Real, Personal and Intellectual Property / time permitting  
  
 Chapter 14    Information Technology and the Internet / time permitting

Part 6      Commercial Transactions

- Chapter 15    Sales and Consumer Protection  
 Chapter 16    Priority of Creditors

Please Note:

This course outline may be modified to facilitate unforeseen time constraints. Date and time allotted to each topic is subject to change.

**IMPORTANT DATES:****January 2014**

- January 6                      Classes resume for Winter Semester  
 January 8                      ***First day of Bus 260A Course.***  
 January 17                     Courses dropped after this date will be designated "W" (a withdrawal (W) is not reflected in your GPA)

**February 2014**

- February 17                    Family Day (College Closed)  
 February 24 – 28              Reading Week (No Classes)

**March 2014**

- March 7                        Courses dropped after this date will be designated "WF" (a withdrawal failure (WF) counts as a 0 in your GPA)

**April 2014**

- April 17                        Last day of classes  
 April 18                        Good Friday (College Closed)  
 April 21                        Easter Monday (College Closed)  
 April 22-30                    Final Exams

- TBD:                            MIDTERM EXAM  
 TBD:                            FINAL EXAM

**Authorization**

This course outline has been reviewed and approved by the Program Chair.

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Paul Holubitsky, Instructor

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Gina Langager, Chair

Date Authorized

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Guy Harmer, Dean

Date Authorized

Signed copies to be delivered to:  
Instructor  
Registrar's Office