BUS 260A - Business Law
3 credits, 16 weeks, 3 hours lecture

A general knowledge of the laws that govern the formation and effect of commercial contracts and the establishment and operation of business organizations are covered. The overall objective of the course is to provide the student with a practical background of commercial transactions so that the student can deal more effectively and confidently with such transactions. Topics include: laws of contract and tort; creation and organization of sole proprietorships, partnerships and corporations; laws affecting ownership of interest in land; and the nature of employment contracts, insurance agreements, leases, mortgages, agreements of sale, chattel mortgages, conditional sales agreements, debentures and contracts of sale.

Instructor
Paul Holubitsky
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Office Hours
Please email instructor anytime to arrange an appointment at a mutually convenient time

Hours of Instruction
Thursday 2:00 - 5:00 PM Room 228

Required Resources
Business Law in Canada, 9th edition; Yates

Course Objectives
The student will be able to:
1. Understand the role of a lawyer and impact of the legal system on business;
2. Know the techniques available for resolving disputes
3. Demonstrate an understanding of contract and tort laws;
4. Understand the legal context of the employment relationship;
5. Understand corporations, sole proprietorships and partnerships; and
6. Obtain an understanding of those topics detailed in the course text.

Evaluation
The minimum standard for passing this course is a grade of D (50%).

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<td>Midterm Exam</td>
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<td>Final Exam</td>
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For transfer to other institutions a grade of C- is required.
Performance Requirements

1. Student Attendance

Class attendance is useful for two reasons. First, class attendance maximizes a students’ learning experience. Second, attending class is a good way to keep informed of matters relating to the administration of the course (e.g., the timing of assignments and exams). Ultimately, you are responsible for your own learning and performance in this course. Please refer to page 37 of the Credit Calendar.

It is the responsibility of each student to be prepared for all classes. Students who miss classes are responsible for the material covered in those classes and for ensuring that they are prepared for the next class, including the completion of any assignments and/or notes that may be due.

2. Academic Misconduct (page 37 of the Credit Calendar)

Students are considered to be responsible adults and should adhere to principles of intellectual integrity. Intellectual dishonesty may take many forms, such as:

- Plagiarism or the submission of another person’s work as one’s own
- The use of unauthorized aids in assignments or examinations (cheating)
- Collusion or the unauthorized collaboration with others in preparing work
- The deliberate misrepresentation of qualifications
- The willful distortion of results or data
- Substitution in an examination by another person

Penalties for academic offences may range from a verbal reprimand to dismissal from the College, and in certain circumstances may involve legal action.

3. Accommodation for Students with Disabilities

The College will provide reasonable accommodation to students with disabilities in order to promote academic success. If you require accommodation, contact the Learner Assistance Program Office at 792-5608 to initiate the process for documenting, assessing and implementing your individual accommodation needs.

Teaching and Learning Methodologies

Students will be expected to attend class and familiarize themselves with the topics/chapters that will be covered during any particular class and be prepared to engage in classroom discussion.

Topics to be Covered

Part 1: Introduction
Chapter 1: Managing Your Legal Affairs
Chapter 2: Introduction to the Legal System
Chapter 3: The Resolution of Disputes — The Courts and Alternatives to Litigation

Part 2: Torts
Chapter 4: Intentional Torts
Chapter 5: Negligence, Professional Liability, and Insurance Law

Part 3: Contracts
Chapter 6: Formation of Contracts
Chapter 7: Formation of Contracts (continued)
Chapter 8: Factors Affecting the Contractual Relationship
Chapter 9: The End of the Contractual Relationship

Part 4: Methods of Carrying on Business
Chapter 10: Employment
Chapter 11: Agency and Partnership
Chapter 12  Corporations

Part 5  Property and Information Technology
Chapter 13  Real, Personal and Intellectual Property (time permitting)
Chapter 14  Information Technology and the Internet (time permitting)

Part 6  Commercial Transactions
Chapter 15  Sales and Consumer Protection
Chapter 16  Priority of Creditors

Please Note:
This course outline may be modified to facilitate unforeseen time constraints. Date and time allotted to each topic is subject to change.

Important Dates:

January 2013
January 7  Classes resume for Winter Semester
January 10  First day of Bus 260A Course.
January 18  Courses dropped after this date will be designated "W" (a withdrawal (W) is not reflected in your GPA)

February 2013
February 18  Family Day (College Closed)
February 25 - March 1 reading Week (No Classes)

March 2013
March 5  Courses dropped after this date will be designated "WF" (a withdrawal failure (WF) counts as a 0 toward your GPA)
March 29  Good Friday (College Closed)

April 2012
April 1  Easter Monday (College Closed)
April 19  Last day of classes
April 22-30  Final Exams

March 7, 2013:  MIDTERM EXAM
TBD:  FINAL EXAM
Authorization

This course outline has been reviewed and approved by the Program Chair.

Instructor

Paul Holubitsky

Gina Langager, Chair

Date Authorized

Guy Harmer, Dean

Date Authorized

Signed copies to be delivered to:
Instructor
Registrar’s Office