

BUS 260A – Business Law*3 Credits, 3 hours*

A general knowledge of the laws that govern the formation and effect of commercial contracts and the establishment and operation of business organizations are covered. The overall objective of the course is to provide the student with a practical background of commercial transactions so that the student can deal more effectively and confidently with such transactions. Topics include: laws of contract and tort; creation and organization of sole proprietorships, partnerships, joint ventures and corporations; laws affecting ownership of interest in land; and the nature of employment contracts, insurance agreements, leases, mortgages, agreements of sale, chattel mortgages, conditional sales agreements, debentures and contracts of sale.

Instructors: Dango Gogo and Michelle Jessome**Office:** S113C**Hours of Instruction**

Monday: 6:30 – 9:30pm Room: 273

Required Resources**Business Law in Canada**, Yates, Bereznicki-Korol and Clarke, 11th Edition, ISBN 978-0-13-216441-2**Course Outcomes**

Upon successful completion of the course, students will be able to:

1. Understand the role of a lawyer and impact of the legal system on business;
2. Know the techniques available for resolving disputes;
3. Demonstrate an understanding of contract and tort laws;
4. Understand the legal context of the employment relationship;
5. Understand corporations, sole proprietorships, joint ventures and partnerships; and
6. Obtain an understanding of those topics detailed in the course text.

Evaluation

Participation and Attendance	20%
Midterm	35%
Final Exam	<u>45%</u>
Total	100%

A grade of C- is required for progression or transfer.

Grading System

Descriptor	Alpha Grade	4.0 Scale	Percent
Excellent	A+	4.0	> 93.9
	A	4.0	87 – 93.9
	<u>A-</u>	<u>3.7</u>	<u>80 – 86.9</u>
Good	B+	3.3	77 – 79.9
	B	3.0	74 – 76.9
	<u>B-</u>	<u>2.7</u>	<u>70 – 73.9</u>
Satisfactory Progression	C+	2.3	67 – 69.9
	C	2.0	64 – 66.9
	<u>C-</u>	<u>1.7</u>	<u>60 – 63.9</u>
Poor	D+	1.3	57 – 59.9
Minimum Pass	<u>D</u>	<u>1.0</u>	<u>50 – 56.9</u>
Failure	F	0.0	< 50

Topics to be covered:Part 1 Introduction

- Chapter 1 Managing Your Legal Affairs
- Chapter 2 Introduction to the Legal System
- Chapter 3 The Resolution of Disputes — The Courts and Alternatives to Litigation

Part 2 Torts

- Chapter 4 Intentional Torts and Torts Impacting Business
- Chapter 5 Negligence, Professional Liability, and Insurance Law

Part 3 Contracts

- Chapter 6 Elements of a Contract: Consensus and Consideration
- Chapter 7 Elements of a Contract: Capacity, Legality and Intention
- Chapter 8 Factors Affecting the Contractual Relationship
- Chapter 9 The End of the Contractual Relationship

Part 4 Methods of Carrying on Business

- Chapter 10 Agency and Partnership
- Chapter 11 Corporations
- Chapter 12 Employment

Part 5 Property and Information Technology

- Chapter 13 Intellectual Property
- Chapter 14 Real and Personal Property and Protection of the Environment

Part 6 Commercial Transactions

- Chapter 15 Priority of Creditors
- Chapter 16 Sales and Consumer Protection

Please Note:

Date and time allotted to each topic is subject to change, if applicable

Performance Requirements

Student Responsibilities

It is your responsibility as a student to contact the Office of the Registrar to complete the forms for Withdrawal or Change of Registration, and any other forms. Please refer to the list of important dates as noted in the Academic Schedule in the Keyano College credit calendar.

More specific details are found in the Student Rights and Student Code of Conduct section of the Keyano College credit calendar. It is the responsibility of each student to be aware of the guidelines outlined in the Student Rights and Student Code of Conduct Policies.

Student Attendance

Class attendance is useful for two reasons. First, class attendance maximizes students' learning experience. Second, attending class is a good way to keep informed of matters relating to the administration of the course (e.g., the timing of assignments and exams). Ultimately, you are responsible for your own learning and performance in this course.

It is the responsibility of each student to be prepared for all classes. Students who miss classes are responsible for the material covered in those classes and for ensuring that they are prepared for the next class, including the completion of any assignments and/or notes that may be due.

Academic Misconduct

Students are considered to be responsible adults and should adhere to principles of intellectual integrity. Intellectual dishonesty may take many forms, such as:

- Plagiarism or the submission of another person's work as one's own
- The use of unauthorized aids in assignments or examinations (cheating)
- Collusion or the unauthorized collaboration with others in preparing work
- The deliberate misrepresentation of qualifications
- The willful distortion of results or data
- Substitution in an examination by another person
- Handing in the same unchanged work as submitted for another assignment
- Breach of confidentiality.

The consequences for academic misconduct range from a verbal reprimand to expulsion from the College. More specific descriptions and details are found in the Student Rights and Student Code of Conduct section of the Keyano College credit calendar. It is the responsibility of each student to be aware of the guidelines outlined in the Student Rights and Student Code of Conduct Policies.

In order to ensure your understanding of the concept of plagiarism, you must successfully complete the online tutorial found on ilearn.keyano.ca. Then print the certificate, sign it, and show it to each of your instructors. Your course work will not be graded until you show this signed certificate.

Specialized Supports

Counselling and Disability Services

Counselling Services provides a wide range of specialized counselling services to prospective and registered students, including personal, career and academic counselling.

SKILL Centre

The SKILL Centre is a learning space in the Clearwater Campus at Keyano College where students can gather to share ideas, collaborate on projects and get new perspectives on learning from our tutorial staff. The SKILL Centre, through a variety of delivery methods, provides assistance in skill development to Keyano students. Assistance is provided by instructors, staff and student tutors. Individuals wishing to improve their mathematics, writing, grammar, study, or other skills, can take advantage of this unique service.